



**PT. Mark Dynamics
Indonesia Tbk**

Tanjung Morawa, 27 Maret 2026

No : 010/MDI-CORSEC/III/2026

Kepada Yth.
Direktur Penilaian Perusahaan
PT Bursa Efek Indonesia
Gedung Bursa Efek Indonesia, Tower I, LL
Jl. Jend. Sudirman Kav. 52 - 53
Jakarta 12190

Up. : Kepala Divisi Penilaian Perusahaan Group I

Hal : Materi Public Expose Tahunan PT Mark Dynamics Indonesia Tbk

Dengan hormat,

Bersama ini kami sampaikan materi Public Expose PT Mark Dynamics Indonesia Tbk ("Perseroan") untuk tahun 2026.

Demikian kami sampaikan. Atas perhatiannya, kami ucapkan terima kasih.

Hormat kami,

PT Mark Dynamics Indonesia Tbk

PT. MARK DYNAMICS INDONESIA Tbk

Ridwan
Presiden Direktur



**PT. MARK DYNAMICS
INDONESIA Tbk**

PT MARK DYNAMICS INDONESIA TBK

“MARK”

— The Leader of Glove Former
Maker.



**Public
Expose**

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Company Overview

Mark Dynamics Indonesia Tbk (“MARK”)

Mark Dynamics Indonesia (“MARK”) is a **leading global manufacturer of glove former** based in North Sumatra, Indonesia.

Play a **crucial role** in the production of nitrile & latex gloves for various purposes including medical and industrial use.

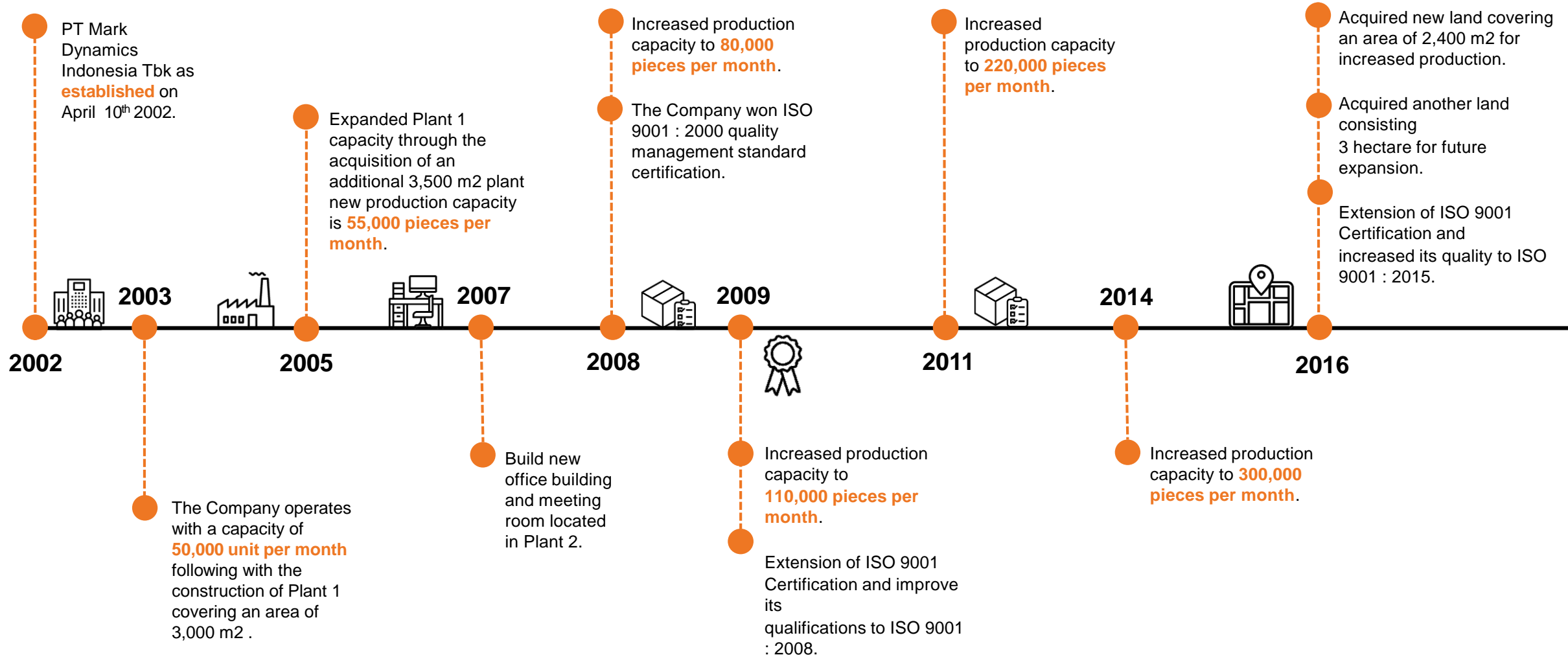
The company's clientele spans across various countries, and MARK holds a **40% market share** in the global glove mold manufacturing industry.

Presently, the company has **increased its market capitalization 19 times since IPO**. This significant achievement has positioned MARK as **one of the successful IPO companies in Indonesia** and earned it a place in the **Best of the Best Company list by Forbes Asia in 2022**.



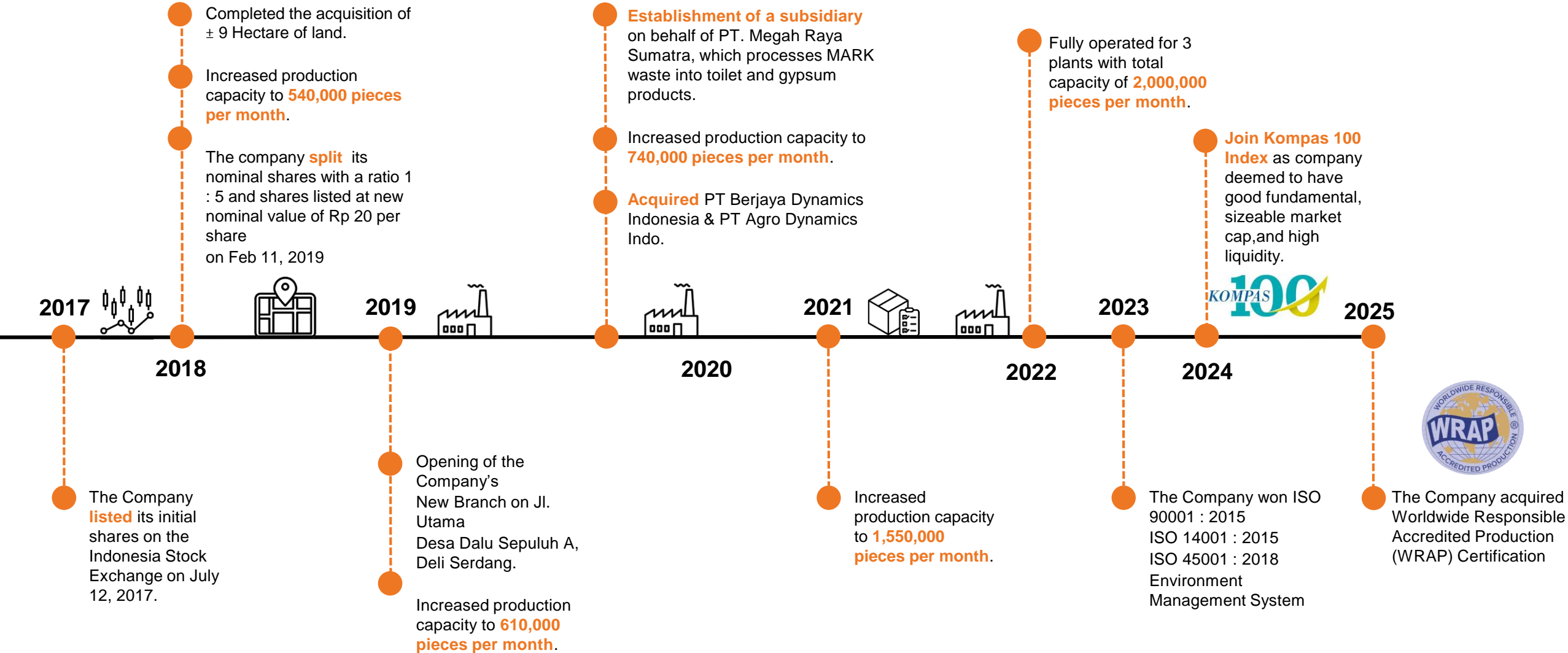
Company Overview

Company Milestone



Company Overview

Company Milestone



Board of Commissioners



CHIN KIEN PING
President Commissioner

- Malaysian Citizen
- Born in 1974
- Appointed as President Commissioner of MARK since 2017
- Diploma in Animal and Veterinary Science from National Pingtung Polytechnic Institute, Taiwan in 1995



DOMPAK PASARIBU
Independence Commissioner

- Indonesian Citizen
- Born in 1973
- Appointed as Independent Commissioner of the company since 2017
- Doctorate degree in Accounting in 2018
- Master's of Accounting Science in 2003 from Universitas Sumatera Utara
- Bachelor's degree in Economics from the Faculty of Economics, Universitas Methodist Indonesia in 1998.

Board of Directors



RIDWAN GOH
President Director

- Indonesian citizen
- Born in 1983
- Appointed as President Director of MARK since 2018
- Graduated from the Mikroskil Institute with a Bachelor's in Computer Science.
- Joined MARK in 2008 as Marketing Manager and promoted to Director from 2017-2018.



SUTIYOSO BIN RISMAN
Director

- Indonesian citizen
- Born in 1968
- Appointed as a Director of MARK since 2017.
- Worked in MARK since 2002
- General Manager between 2002 – 2009, before being appointed as Commissioner until 2014.



CAHAYA DEWI SURBAKTI
Independent Director

- Indonesian citizen
- Born in 1980
- Appointed as an Independent Director of MARK since 2018.
- Completed her undergraduate at the University of North Sumatera Medan with a major in Chemical Engineering and graduated in 2004.

Board of Directors



RIANA
Director

- Indonesian citizen
- Born in 1979
- Appointed as Director of MARK since 20124
- Graduated from the STIE Harapan Medan with a Bachelor's in Economic.
- Joined MARK in 2011 as Manager of Finance and Accounting and promoted to Director.

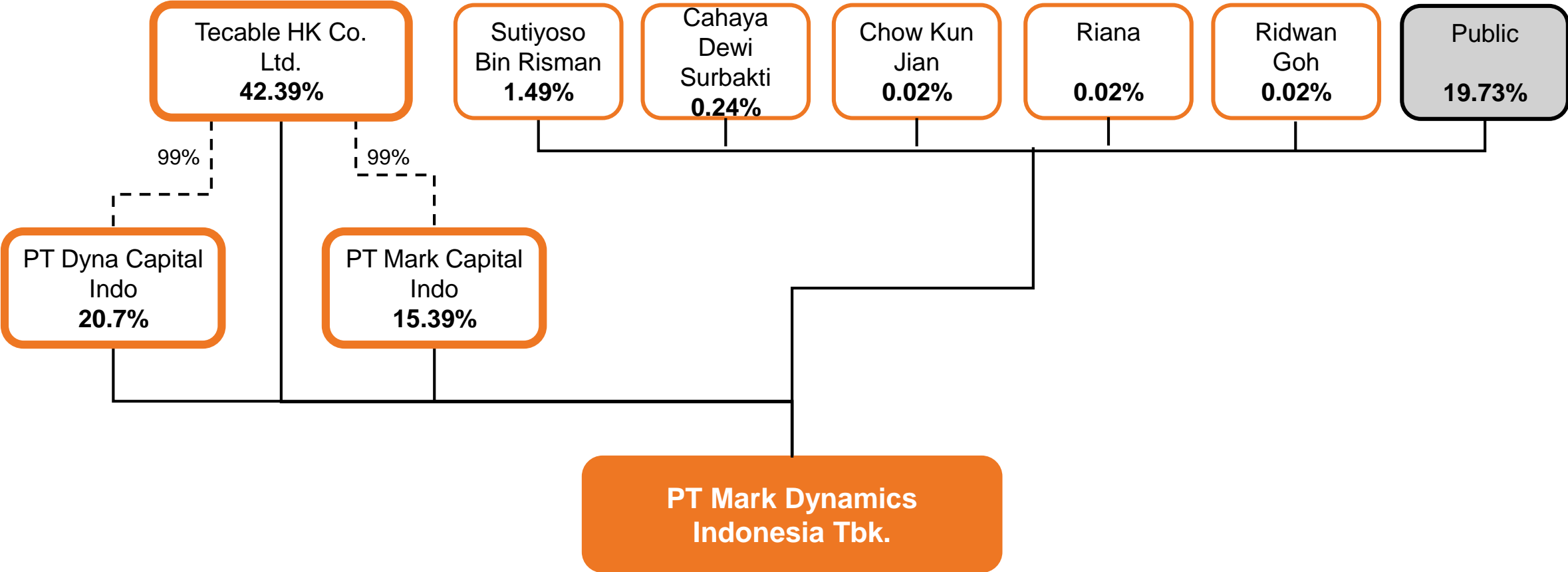


CHOW KUN JIAN
Director

- Malaysian citizen
- Born in 1995
- Appointed as a Director of MARK since 2024.
- Graduated from the Tunku Abdul Rahman University with a Bachelor's in Interantional Business.
- Joined MARK in 2020 as Executive Manager and become General Manager Marketing since 2021.

Company Overview

Ownership Structure



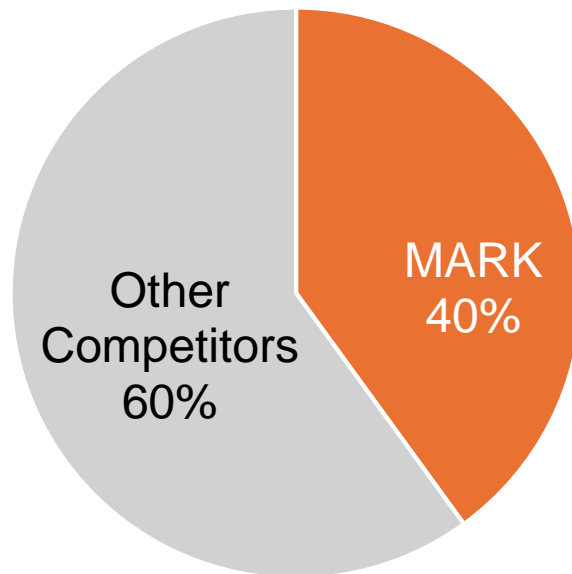
Competitive Advantage

Leader of the Industry

MARK as the leader with the market share of 40% compared to other global competitors...

Glove Former Market Share

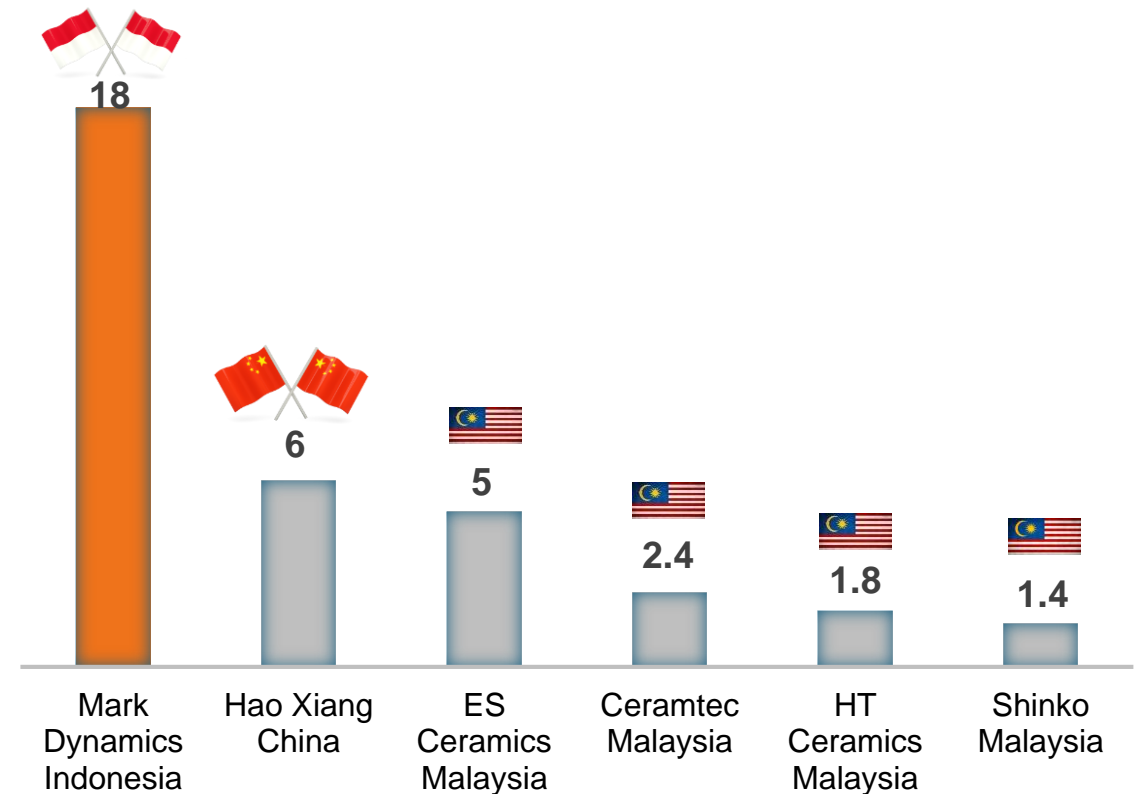
Share, 2025 (%)



Source: IDNFinance, Company.

MARK as the biggest production capacity for glove former in the world

Production Capacity vs Global Peers (mn pcs per annum)



Source: Company.

Company Overview

Company's Facilities

Dalu I & Dalu II



Kimstar

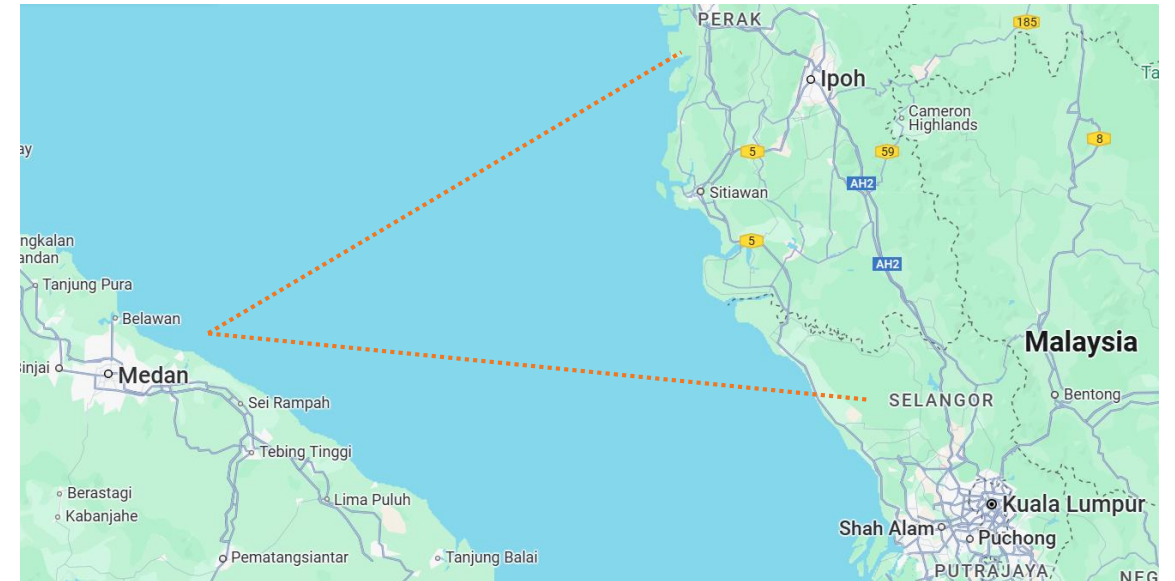


Total Capacity: 1,400,000 pcs/month
Total Employee: 2,000+

Company Overview

Medan as a Strategic Location To Invest

- Close to **Malaysia**, as the **biggest glove producers** in the world, especially in **Selangor and Perak** area
- **Close and efficient** sea logistics access
- As a labour-intensive manufacturer, MARK employs more than 2,000 workers. Medan supported by easy access to local manpower for ongoing and future production needs



Manufacturing contributes about 14.17% to Medan's economy, while exports of goods and services make up 12.55% of its GRDP—showing that **Medan is strongly driven by industry and exports.**

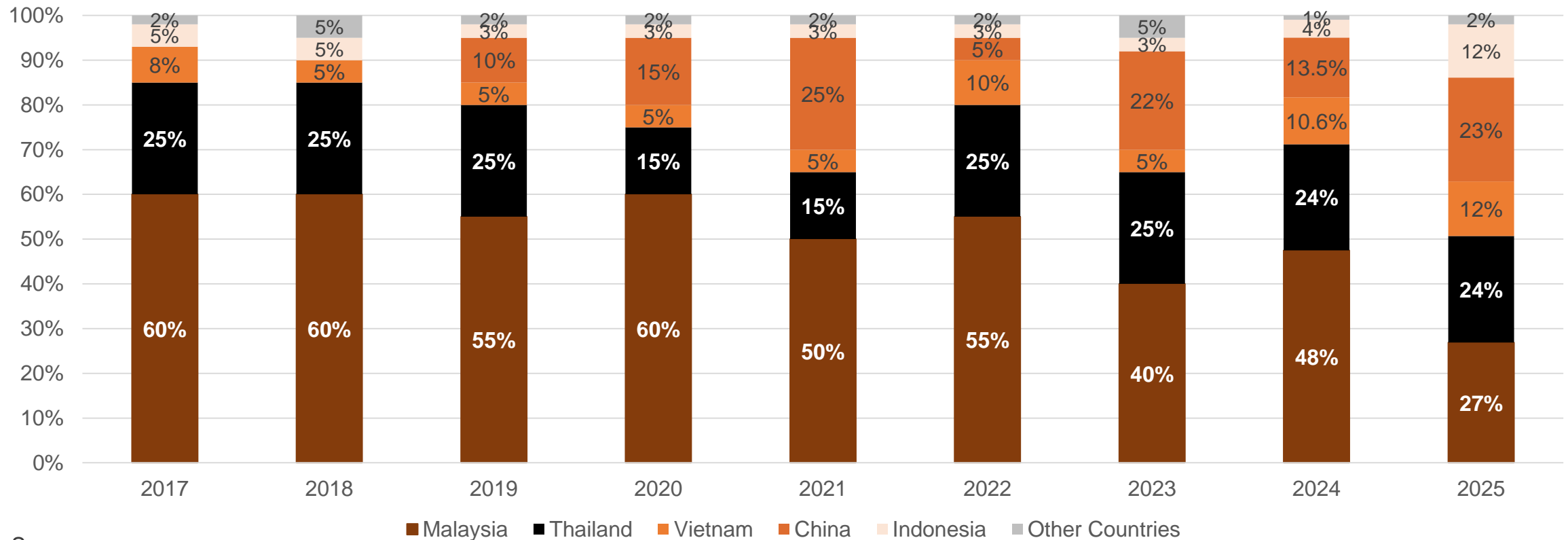
Company Overview

MARK's Export Oriented

MARK serves international markets like Malaysia, Thailand, and China. In 2025, it recorded total revenue of around IDR 837,31 billion. Local sales increase 3 times from previous year due to new factories in Indonesia.

MARK's Clients by Country

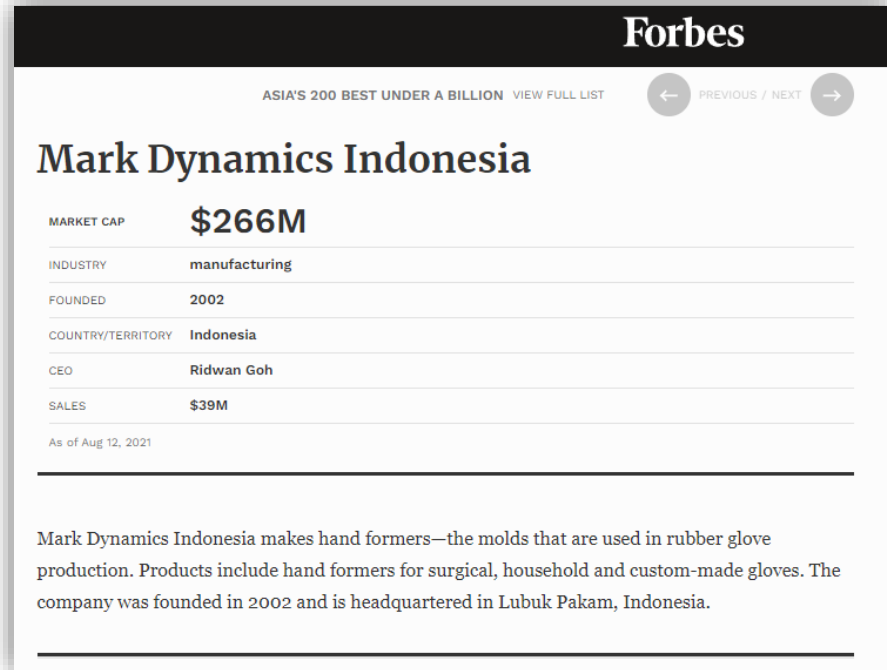
Share, by Country, 2017-2025



Source: company.

AWARDS AND RECOGNITIONS

FORBES 2021



Forbes

ASIA'S 200 BEST UNDER A BILLION VIEW FULL LIST ← PREVIOUS / NEXT →

Mark Dynamics Indonesia

MARKET CAP	\$266M
INDUSTRY	manufacturing
FOUNDED	2002
COUNTRY/TERRITORY	Indonesia
CEO	Ridwan Goh
SALES	\$39M

As of Aug 12, 2021

Mark Dynamics Indonesia makes hand formers—the molds that are used in rubber glove production. Products include hand formers for surgical, household and custom-made gloves. The company was founded in 2002 and is headquartered in Lubuk Pakam, Indonesia.

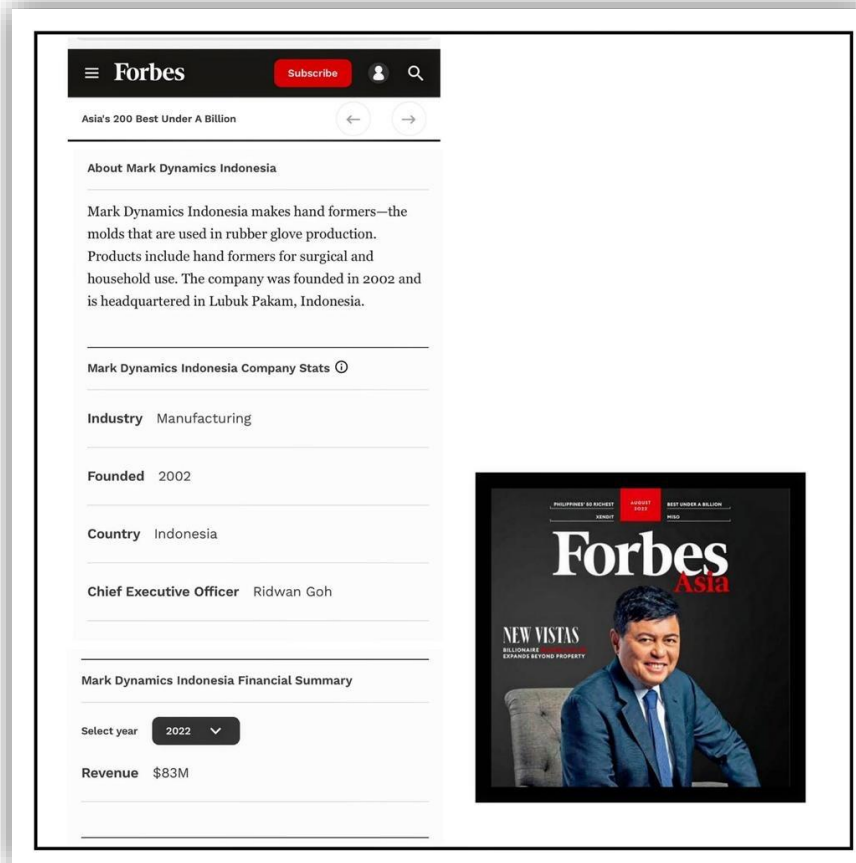
**FORBES ASIA
2021
FORBES ASIA TOP 200 UNDER
A BILLION**



**FORBES INDONESIA
2021
THE BEST 50 PUBLIC LISTED
COMPANIES**

AWARDS AND RECOGNITIONS

FORBES 2022



**FORBES ASIA
2022
FORBES ASIA TOP 200 UNDER
A BILLION**



**FORBES INDONESIA
2022
THE BEST 50 PUBLIC LISTED
COMPANIES**

AWARDS AND RECOGNITIONS

INDONESIA STOCK EXCHANGE (IDX)



2019
THE BEST ROOKIE COMPANY



2020
**THE INNOVATION OF RAW MATERIAL
PROCESSING FOR HANDFORMER**



2021
**COVID-19 RESPONSE INTEGRATED
PROGRAM APPRECIATION**



2022
CSR AWARD

AWARDS AND RECOGNITIONS

BISNIS INDONESIA



2019
BEST PERFORMING LISTED COMPANY



2021
BEST STOCK IN INDUSTRIAL PRODUCT



2023
**ELECTRICAL MACHINES AND
COMMERCIAL SERVICES**



2025
**ELECTRICAL MACHINES AND
COMMERCIAL SERVICES**

AWARDS AND RECOGNITIONS



CEO of Mark Dynamics, Ridwan Goh, has received several prestigious awards :

- **Rising Star Award (IDX Channel & Bisnis Indonesia, 2020)**
 - **CEO of The Year (Bisnis Indonesia, 2021)**
- **Featured in Forbes Asia as Top 50 Best CEO 2021 & 2022**

Company Overview

Vision & Mission

Vision

- To be preferred global high technology hand former manufacture.
- To create economics value to all stakeholders.

Mission

- Strive to deliver premium high-quality products.
- Employ & retain a dynamics talented workforce.
- Commit to enhance efficiency aims to minimize production cost.
- Generate & adopt new product ideas & innovations.
- Maintain good relationship with customers & delivery on time.

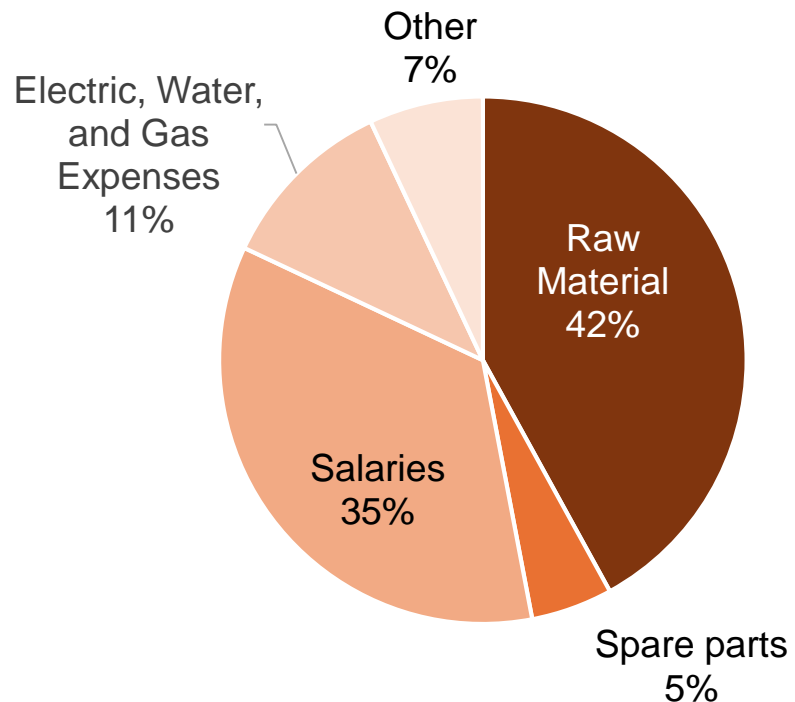
Competitive Advantage

High Efficiency, High Margin

The biggest COGS contribution comes from raw material (alumina), followed by salaries & utilities.

MARK's COGS Components

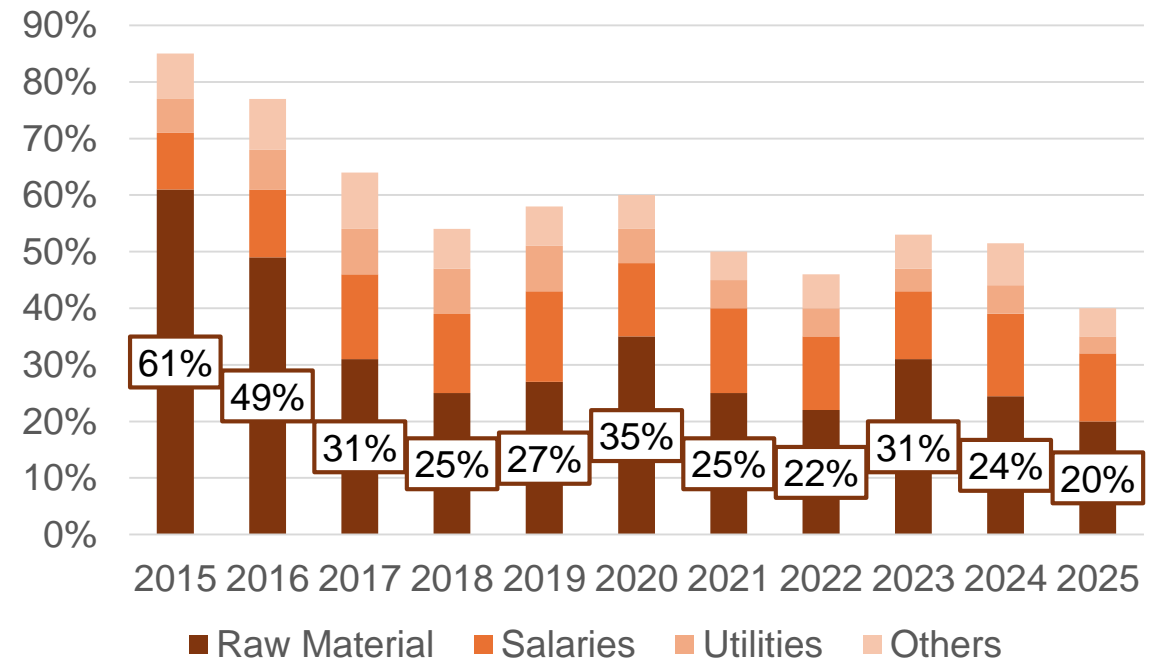
Share, 2025 (%)



Source: Company.

MARK has cut its raw material's contribution to revenue due to economic of scales & efficiency.

MARK's COGS Trend (% to Revenue)



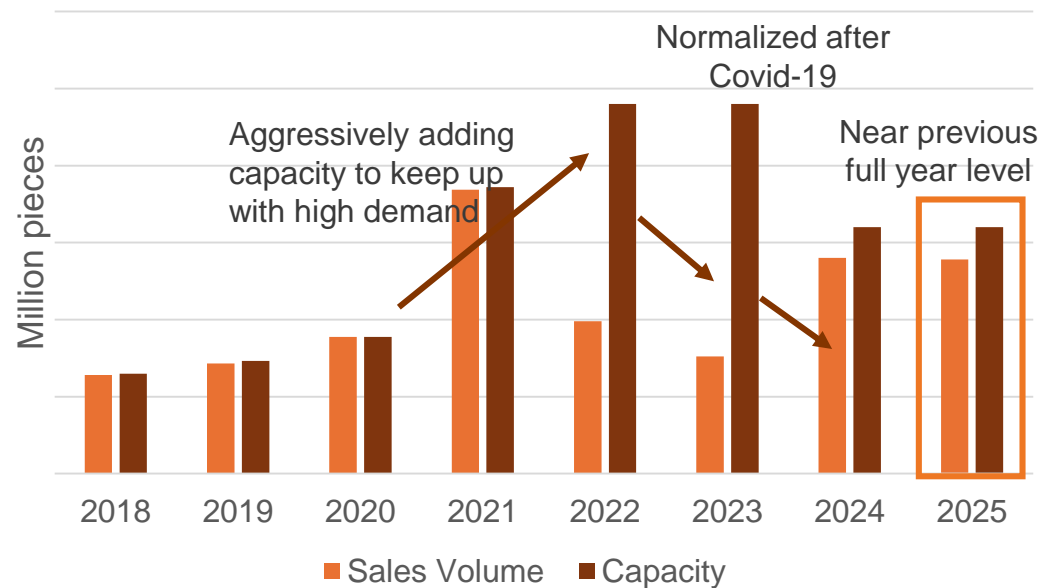
Source: Company.

Company Overview

Operational Performance

MARK achieved stable, organic growth with sales volume reaching 80% of total installed capacity.

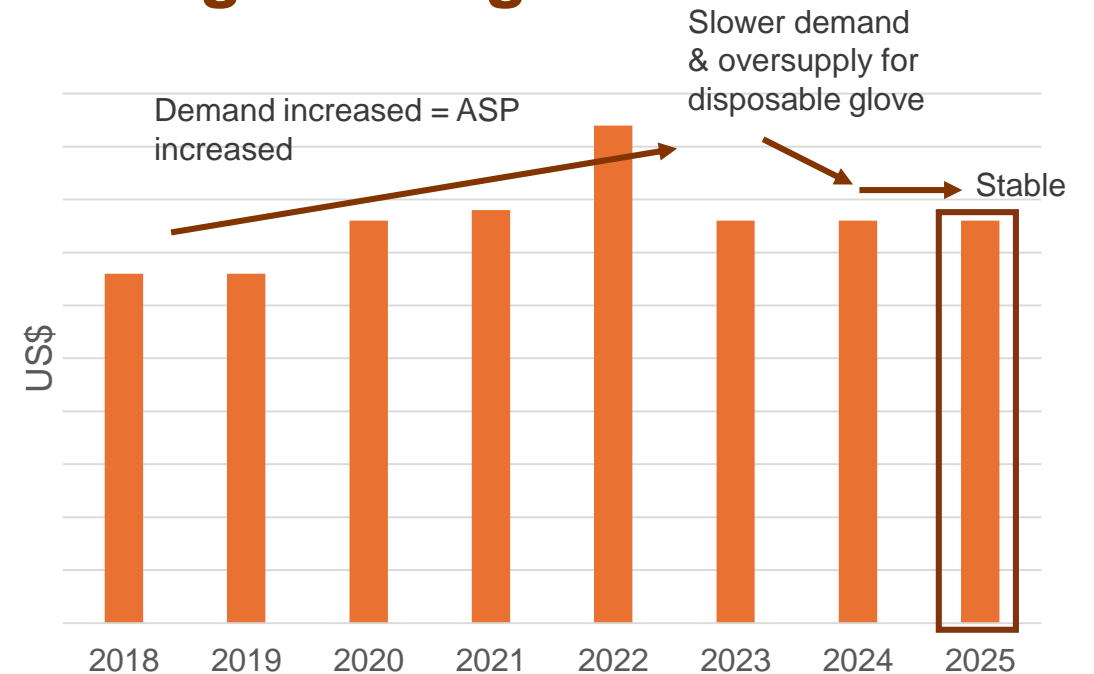
Sales Volume



Source: Company.

The increase in revenue was driven by higher production volume following growing global demand for gloves

Average Selling Price



Source: Company.

Company Overview

Subsidiary: PT Berjaya Dynamics Indonesia



Established in 2010, more than 12 years market experience in Sumatra.

Engaged in Sanitary industrial production utilizing waste material from handformer production.

Deep & detailed understanding of production distribution across sumatera & Indonesia.

As PT. Megah Raya Sumatera sales support & distribution line.

PT Berjaya Dynamics Indonesia (BDI) has a subsidiary that is engaged in distribution of agriculture, namely PT Agro Dynamics Indo.

Company Overview

Subsidiary: PT Agro Dynamics Indo



Established in 2005, more than 15 years market experience.

Focus on supporting chemical, pesticides industrial & equipment.

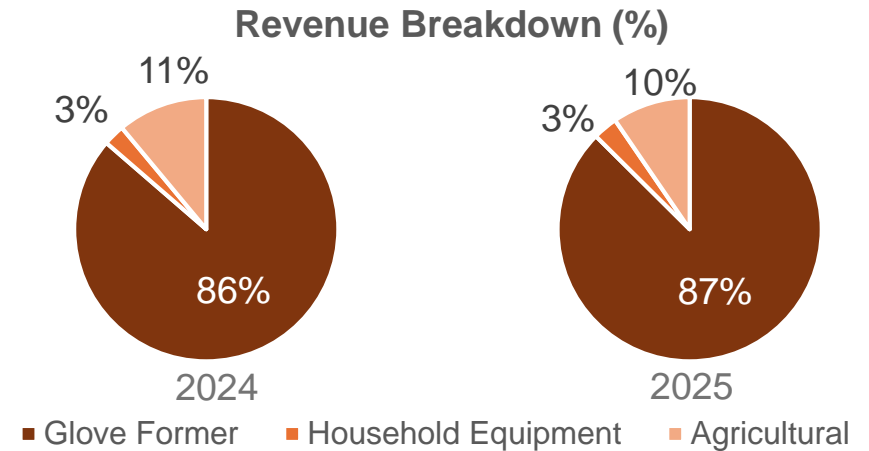
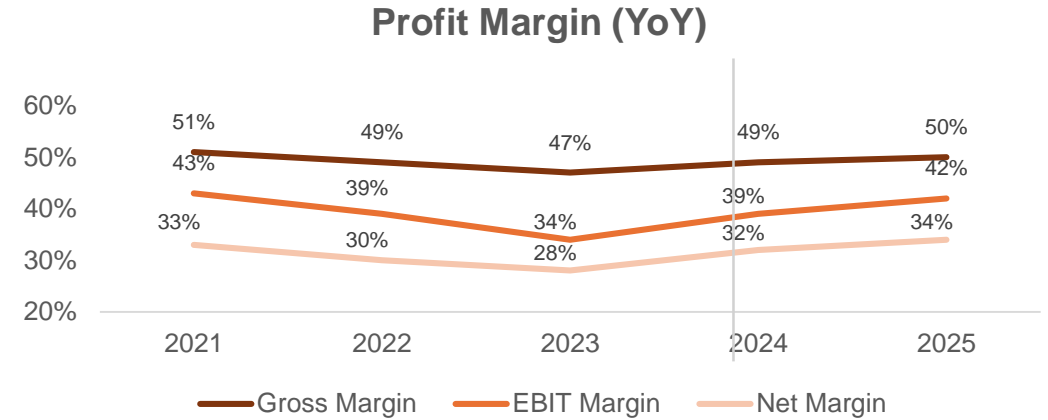
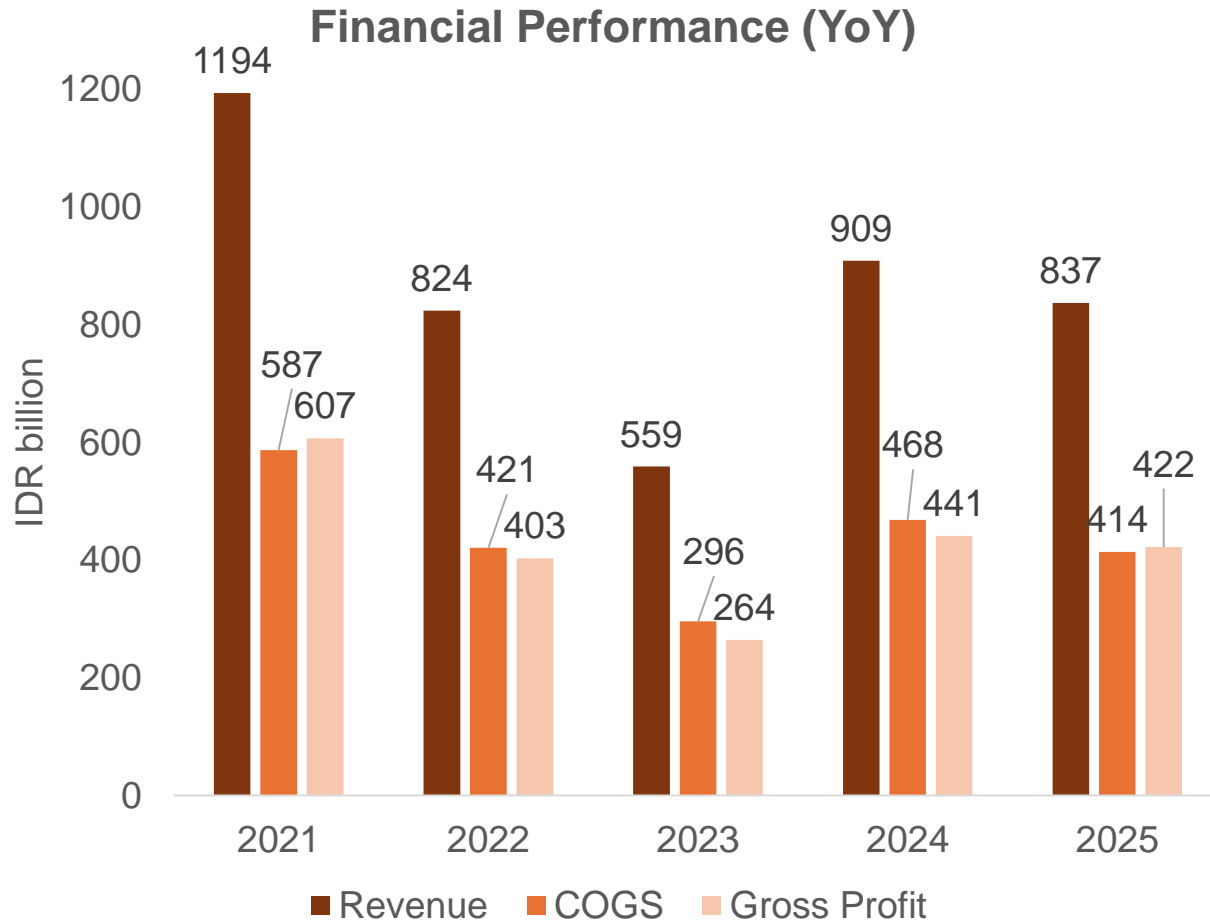
Indonesia is an agricultural country, which is the primary industry in this country.

Indonesia's agriculture GDP has been increasing every year.

Achieving 20% of Indonesia's market share.

Financial Overview

Financial Performance



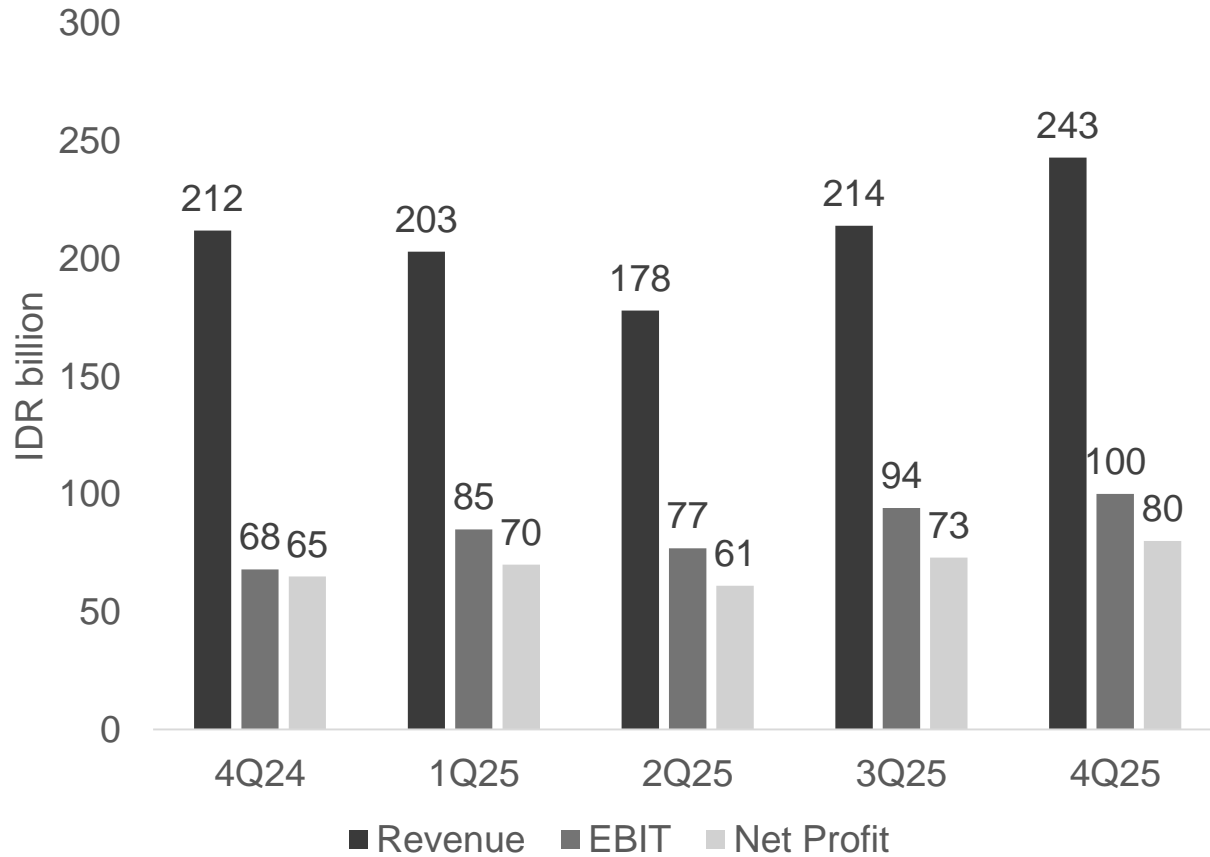
MARK's performances grew constanly in 2025 from 2024 and margin was improved.

In 2025, Glove Former still took the biggest contribution for MARK's revenue.

Financial Overview

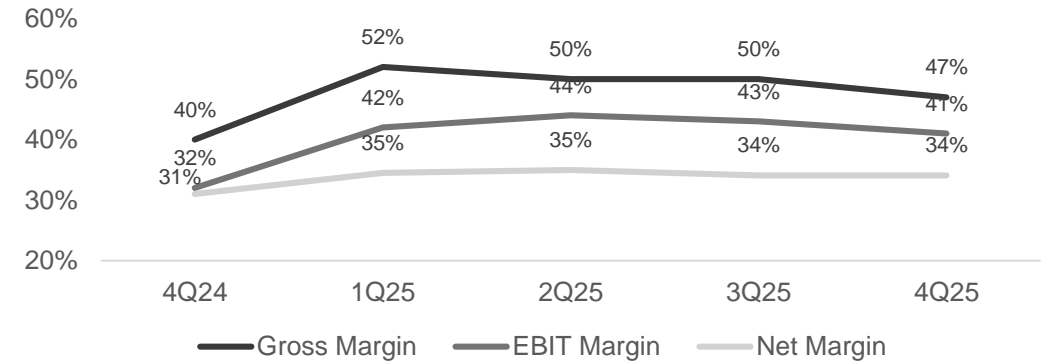
Financial Performance

Financial Performance (QoQ)

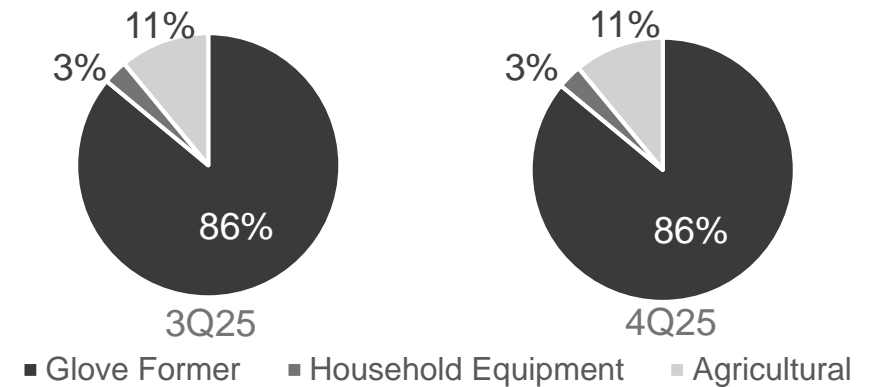


On QoQ basis, MARK also booked correction topline but increasing bottom line and maintain its margins high.

Profit Margin (QoQ)



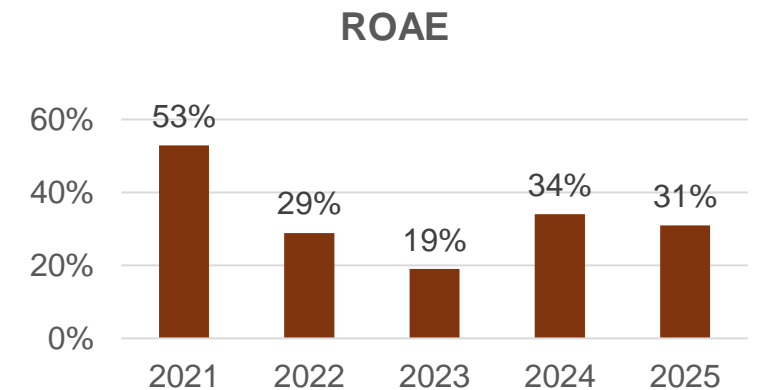
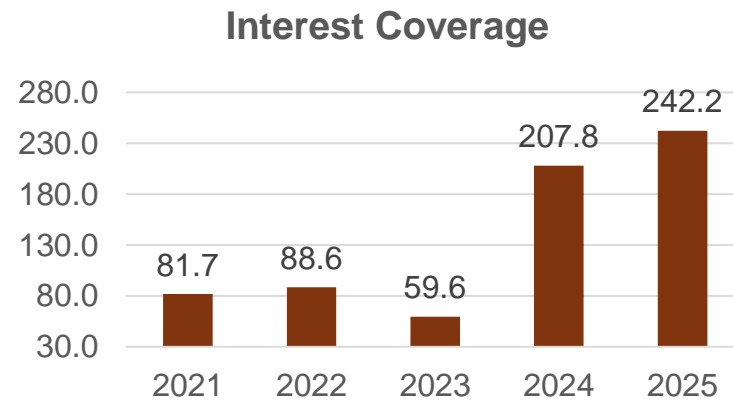
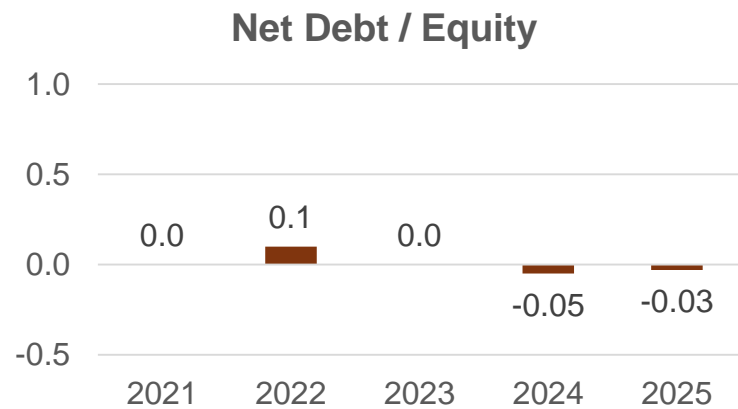
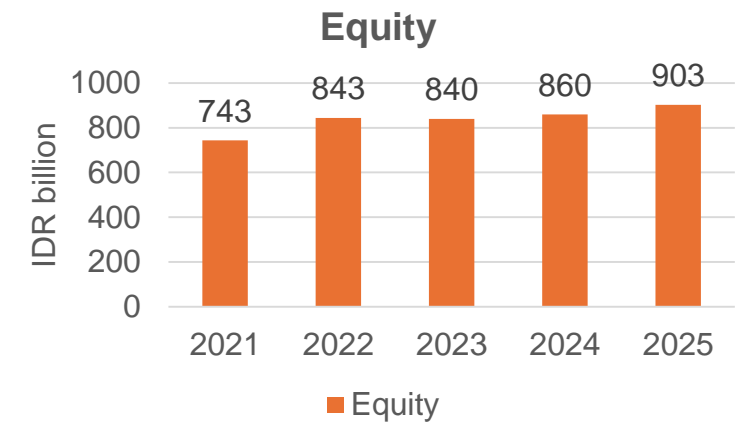
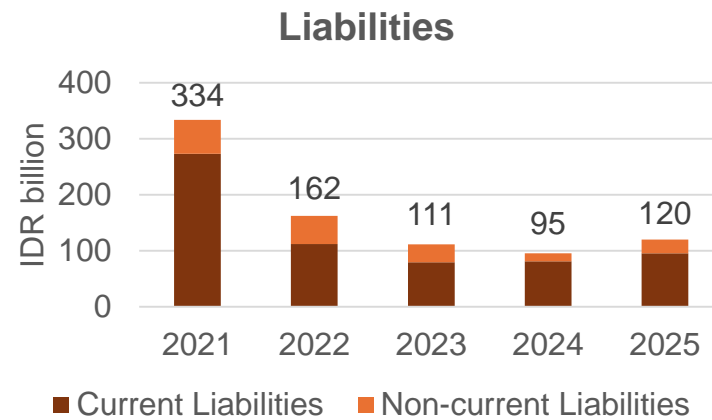
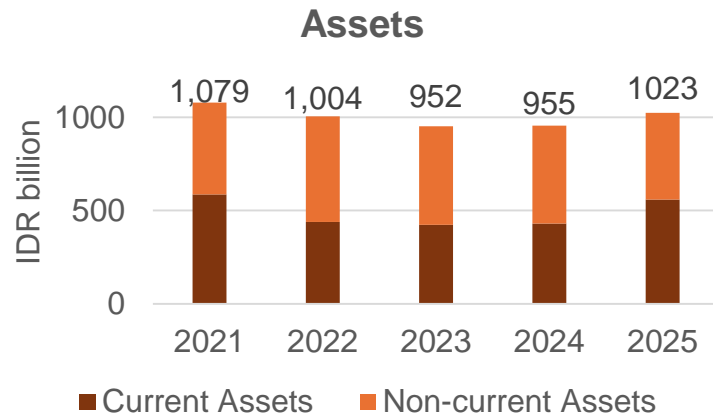
Revenue Breakdown (%)



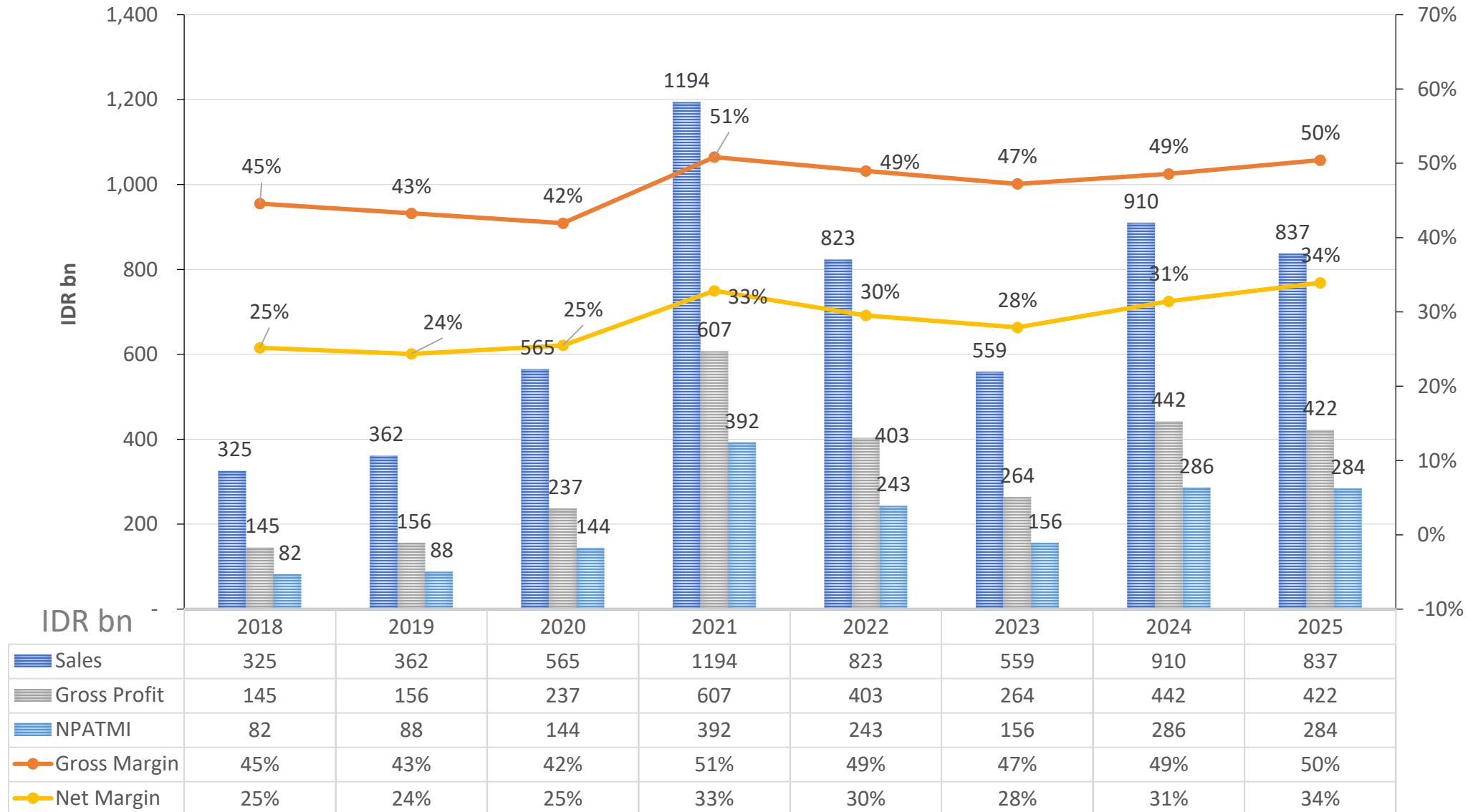
on QoQ basis, glove former still be the Highest contributor for MARK's 1Q2025 revenue

Financial Overview

Balance Sheet



FINANCIAL PERFORMANCE (FY2018-2025)



Environment Social Governance

Commitment to Sustainable Environment



PlanetMark
Certified Business

We are Planet Mark Certified

Year 1.



**PT. MARK DYNAMICS
INDONESIA Tbk**

This is to certify that PT Mark Dynamics Indonesia has achieved the Planet Mark by reporting its carbon footprint and engaging its stakeholders.

Valid to: 31 March 2023



Measure

27,111.7 tCO₂e
Total carbon footprint.

9.7 tCO₂e
Total carbon footprint per employee.

We are committed to reducing our carbon emissions yearly so that together we can all halt climate change.

Engage

2,800
FTE employees.
We engage our employees and wider stakeholders to unlock their talent and knowledge to drive year on year progress in sustainability.

Communicate

5 Sustainable Development Goals.
We recognise that transparent communication is essential for transformational change and we quantify contribute to 5 SDGs.

planetmark.com/member/PT-Mark-Dynamics The Planet Mark theplanetmark



PlanetMark

THANK YOU PT Mark Dynamics



For taking action with Cool Earth to help the Asháninka people protect an acre of rainforest.

Protecting rainforest is the most important action we can take to support communities, prevent carbon emissions, preserve wildlife and keep Earth's climate in balance. Through the partnership, Planet Mark members are supporting local people who:

- Protect 151,149 acres of rainforest
- Keep 22,337,002 trees standing
- Store 9,192,043 tonnes of carbon



info@planetmark.com planetmark.com @theplanetmark

ZERO WASTE PROGRAM

Mark Dynamics keeps the vision of doing business aligned with the moral conducts of not negatively impacting the society. We are doing our best to reduce, reuse and recycle waste that is generated from our production process.

Environment Social Governance

ISO Certificate QAI Certification Pte Ltd



ISO 9001:2015
Quality Management
System



ISO 14001:2015
Environmental
Management System



ISO 45001:2018
Occupational Health & Safety
Management System

Environment Social Governance

Worldwide Responsible Accredited Production (WRAP) Certification



Certificate of Compliance

PT. Mark Dynamics Indonesia Tbk

WRAP #	LEVEL	CERTIFICATION PERIOD	SAMPLE SIZE
131881	Gold	December 22, 2025 to December 22, 2026	18

AVERAGE WEEKLY HOURS IN PERIODS REVIEWED	PRODUCTION PROCESSES	FACILITY ADDRESS
August 2025:44 September 2025:47 October 2025:45	Compounding, Washing, Filling, Treatment, Stamping, Firing, Former Finished Goods Check, Packing & Loading	Jalan Sultan Serdang, Gang. Baru, Hamlet, Vlg Dalu Sepuluh A, Dist Tanjung Morawa, Regency Deli Serdang, Prov. North Sumatra, Indonesia 20362



Avedis H. Seferian
PRESIDENT & CEO



Holly Wise
CHAIR

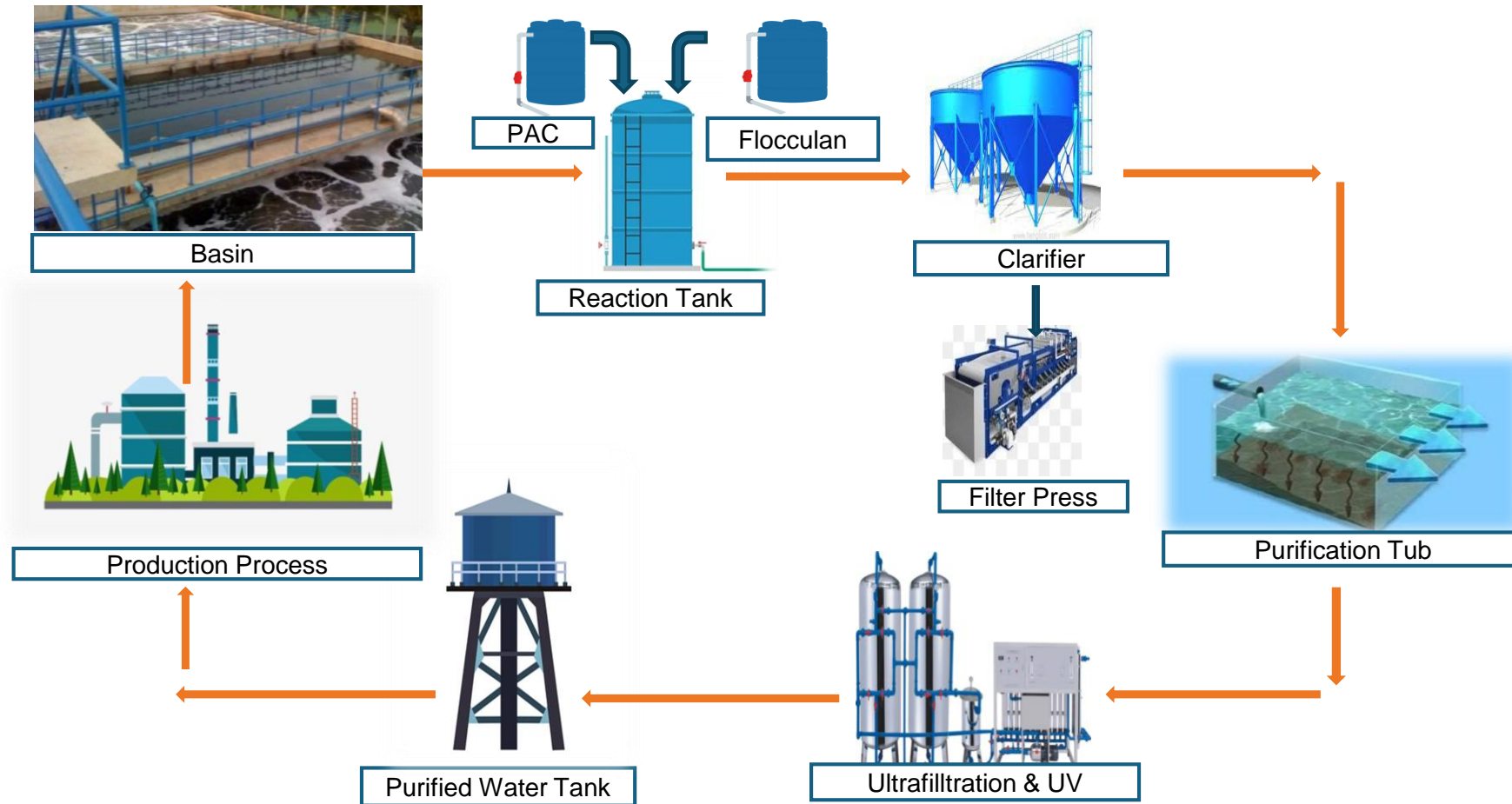




This WRAP certificate covers the facility with the address and production processes listed above. Please refer to the full audit report for details.

Environment Social Governance

MARK's Water Usage Recycling Cycle



Water from the production process goes into Waste Water Treatment (WWT). The process includes mixing wastewater with chemicals (PAC and Flocculants). Next, the sludge and water are separated in the Clarifier and Filter Press. The water that has gone through the purification process is then re-filtrated and through the UV process, then tested according to the Wastewater Quality Standard 05/MENLH/2014 before being reused in the production process.

Environment Social Governance

Save Energy Product: Thin light weight former



WITH A BETTER HEAT
CONDUCTIVITY, THE
ENERGY NEEDED TO
HEAT THE FORMER AND
ENERGY COST CAN BE
REDUCE



EVERY 1,000 PIECES CAN SAVE \$
0.1 FOR GAS CONSUMPTION



CAN REDUCE MACHINE
MAINTENANCE

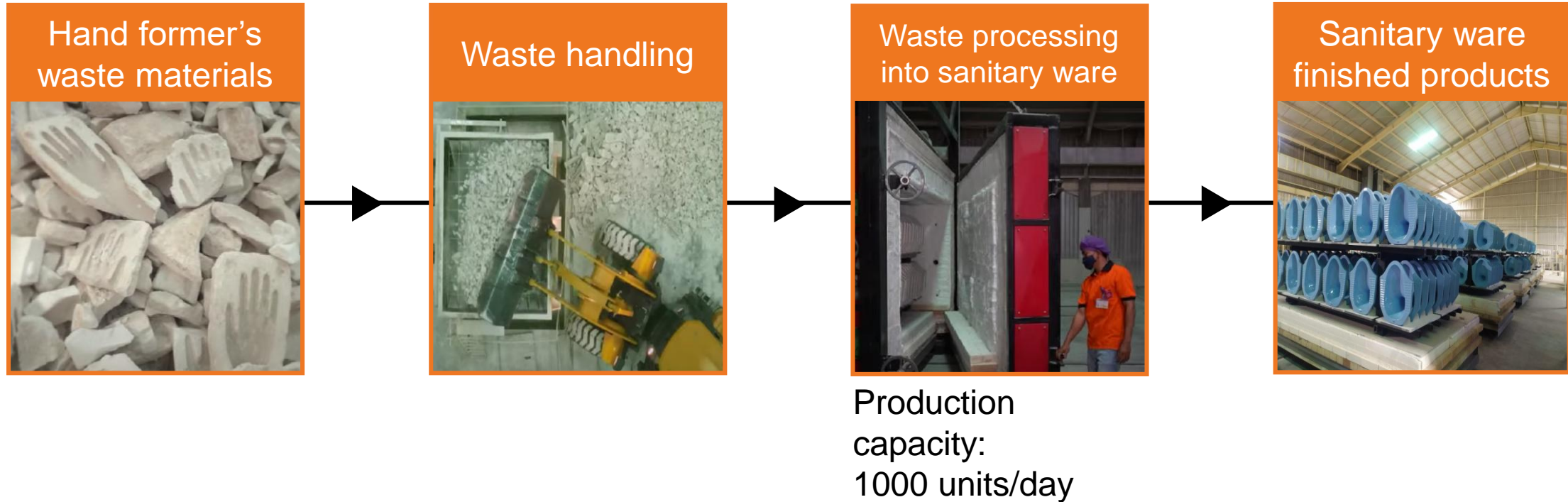
Environment Social Governance

MARK's Solar Panels Project



Sanitary Ware Factory

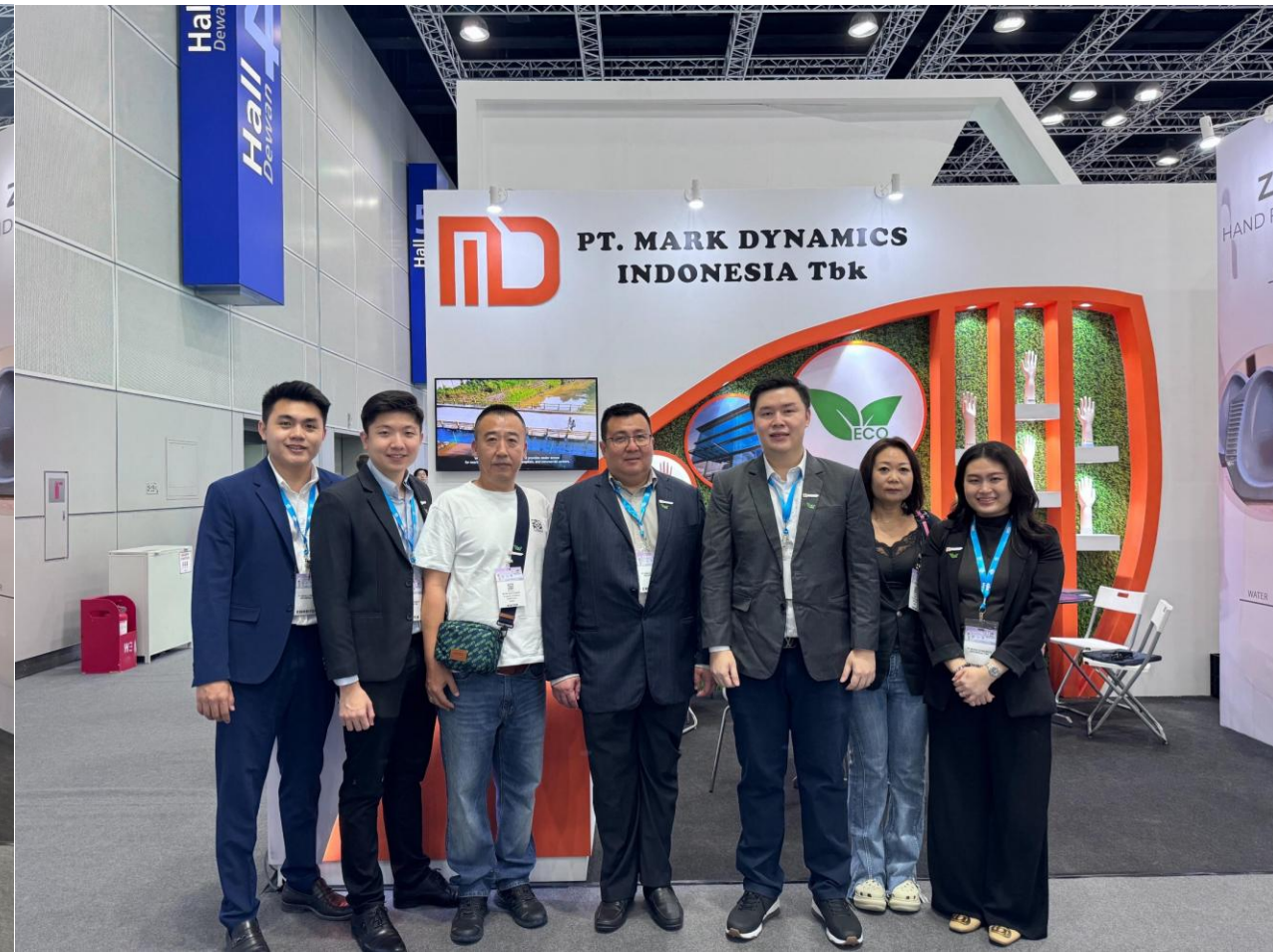
MARK's reuse of waste materials helps the company achieving **zero waste policy** as well as creating **additional revenue and profit**



11th INTERNATIONAL RUBBER GLOVE CONFERENCE & EXHIBITION 2024



September 3-5, 2024
Kuala Lumpur Convention Centre, Malaysia



Corporate Social Responsibility



MARK PROVIDES BASIC NEEDS OF EID AL-FITR TO 120 FAMILY RESIDENTS OF DESA DALU ON MARCH 22, 2025



MARK PROVIDES SACRIFICIAL ANIMAL OF EID ADHA TO THE RESIDENTS OF DESA DALU ON JUNE 6, 2025



MARK PROVIDES SCHOLARSHIP ASSISTANCE FOR THE EMPLOYEE'S CHILDREN ON JUNE 26, 2025



MARK PROVIDES 6 TONS FO RICE SOCIAL SERVICE DEPARTMENT OF DELI SERDANG REGENCY AS A SUPPORT TO THE VICTIM OF FLODD DISASTER ON NOVEMBER 29, 2025



MARK PROVIDES FINANCIAL AID FOR THE RESIDENTS OF DESA DALU AS A VICTIM OF FLODD DISASTER ON DECEMBER 11, 2025

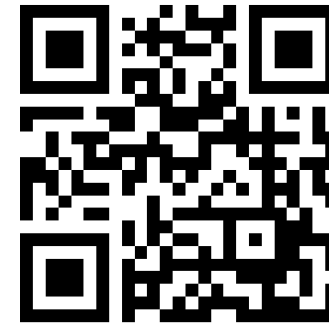
THANK YOU.



PT. MARK DYNAMICS INDONESIA TBK

HEAD OFFICE DAN FACTORY

JL. UTAMA DUSUN I, DESA DALU SEPULUH - A
TANJUNG MORAWA, DELI SERDANG, SUMATERA UTARA,
INDONESIA – 20362



SCAN FOR MORE INFO

BRANCH OFFICE

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TANJUNG MORAWA, DELI SERDANG, SUMATERA UTARA,
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